

AIX ALEPH · PRE-SEED PITCH DECK

Germany-first infrastructure software for electric mobility operations

Core proposition

AIX ALEPH builds the operating system layer for electric mobility infrastructure, connecting charging systems, depot operations, governance and energy-aware control.

We are a pre-seed, pre-revenue company. The product is already live on dedicated infrastructure, and the next phase is to convert design partners and pilot operators into referenceable deployments.

Stage

Pre-seed · Pre-revenue ·
Production live

Current focus

Design partners, pilot
operators and
white-label readiness

Expansion logic

Germany first, then
referenceability and
European operator
expansion

What this deck is meant to do

- Show why AIX ALEPH is more than a charger dashboard and why the timing is now.
- Explain the initial customer wedge, go-to-market logic and moat in a stage-appropriate way.
- Open the next conversation around pilots, proof, product depth and the pre-seed round.

What qualified investors can expect next

- Operational proof pack, curated demo access and deeper architecture or security discussion.
- A founder-led conversation grounded in real product and real infrastructure discipline.

Electrification creates an operations problem, not just a charging problem.

Fleet operators, depot teams and charging partners must coordinate uptime, dispatch, energy windows and auditability at the same time.

Operational risk

Charging, dispatch, energy and finance often live in disconnected tools and spreadsheets.

Enterprise pressure

As fleets electrify, uptime and compliance expectations move from nice-to-have to board-level issue.

Why this matters

The next bottleneck is not charger hardware alone, but the operating layer behind it.

What breaks in practice

- Operators still coordinate chargers, vehicles, dispatch priorities, energy limits and incident handling across fragmented systems.
- Public and enterprise buyers need cost, uptime, role separation and audit traceability at the same time.
- External partner hubs add tariff, roaming and escalation complexity that simple charger dashboards do not solve.

What the market is missing

- Most existing tools stop at station monitoring, access control or isolated session reporting.
- Very few systems treat infrastructure as an operating model spanning depots, fleets, governance and finance.

AIX ALEPH is the operating system layer for electric mobility infrastructure.

We connect charging systems, depot operations, governance and energy-aware control into one operator-facing platform.

Depots & Hubs

Own depots and external hubs are modeled differently because control, risk and billing are not the same.

Charging systems

Chargers, connectors, OCPP health, assignments and maintenance become one operational control surface.

Trust layer

Policies, role logic, audit paths and proof-ready operations are built in from the start.

Product pillars

- Depots & Hubs for physical infrastructure, site logic and spatial control.
- Charging Systems for connectors, session health, assignments and maintenance.
- Governance, compliance and energy-aware policies for serious operator review.

What makes it different

- AIX ALEPH is not framed as another charger dashboard, but as the operating layer behind resilient charging and fleet infrastructure.
- The system is designed for operators who need decisions, accountability and evidence, not only visibility.

We start where charging complexity already hurts operations.

The first wedge is not every EV user, but multi-site operators with uptime, dispatch and governance pressure.

Municipal & transit

Public operators face readiness, route windows and auditable infrastructure decisions.

Logistics & depots

Tight turnaround times, mission-critical departures and peak-load constraints create pain now.

Charging operators

Multi-site infrastructure and white-label logic create a natural enterprise software layer.

Ideal first customers

- Depot-based fleets, municipal operators and charging infrastructure groups with real operational complexity.
- Organizations that need to connect charging availability with fleet readiness, not just station status.
- Buyers who care about policy, reporting, cost allocation and proof-readiness as much as charging itself.

Buying triggers

- Fleet electrification rollouts, depot expansion, denser charger footprints and partner-hub reliance.
- Finance and governance pressure around costs, access rights and audit trails.

The market is moving faster than operator software maturity.

Electrification, cost pressure and infrastructure growth are increasing demand for a trusted operating layer.

Market signal

March 2026 signals in Germany showed fuel-price pressure directly increasing EV interest.

Infrastructure gap

More chargers and more EVs do not automatically create coordinated operations.

Trust advantage

As systems become more critical, governance and resilience become part of market access.

Why this timing matters

- EV adoption pressure is increasing while operators still lack integrated tools for infrastructure, fleet and audit logic.
- The next bottleneck shifts from awareness to infrastructure readiness, operating discipline and trust.

Why AIX ALEPH matters now

- We are building directly into the layer where uptime, dispatch, charging and governance intersect.
- That creates a category opportunity larger than station monitoring and more enterprise-relevant than isolated apps.

We are building a software business with pilot-to-platform expansion logic.

The near-term motion is design partners and pilots; the long-term logic is platform depth and white-label expansion.

Primary revenue

Operator SaaS and enterprise platform fees for multi-site operations.

Strategic path

White-label deployments and structured pilot deals with infrastructure partners.

Later expansion

API access and governed data services once maturity and partner demand justify them.

Go-to-market

- Founder-led early sales with design partners and pilot operators in Germany.
- Use product depth, demo readiness and operational proof to move from first pilots to referenceable deployments.
- Expand through white-label and multi-operator infrastructure relationships where software depth compounds.

Why expansion can compound

- Each additional workflow layer increases stickiness beyond simple charging visibility.
- Multi-site operators, partner hubs and governance-heavy environments increase the value of a unified operating layer.

The moat is not prettier UI. It is deeper operational context and trust.

We are competing against fragmented stacks, hardware-centric dashboards and disconnected workflow tools.

Legacy tools

Station monitoring, access control and basic reporting are not enough for serious operators.

AIX ALEPH

Infrastructure, operations, policies and evidence live in one chain of control.

Moat build-up

Workflow depth plus governance and energy-aware orchestration create defensibility over time.

Where typical dashboards stop

- They show charger status and sessions, but rarely model own depots versus external hubs in a meaningful way.
- They do not connect session events, mission priority, bay assignment, policy scope and finance evidence.

Where AIX ALEPH goes deeper

- We model the operational chain from site structure to connector state to governance consequence.
- Fail-closed authentication, audit paths and proof-oriented product design support serious enterprise review.

We are early, but we are not pitching from mockups alone.

The current state is still pre-revenue, yet the platform already shows real execution discipline and product substance.

Production live

Dedicated infrastructure, DNS/TLS, protected portal flows and smoke-tested recovery are in place.

Product surfaces

Dashboard, settings, depots & hubs, charging systems and investor/demo flows are already running.

Current stage

Pre-seed and pre-revenue, now focused on design partners and pilot conversion.

What exists today

- Production deployment on dedicated infrastructure with live web, API, protected portal and fail-closed authentication.
- Backups, smoke tests, investor materials, proof pack and a controlled demo-access path.
- Core product surfaces built around operator control rather than static marketing mockups.

Why this matters for investors

- The diligence conversation can start from real software and operational habits, not from abstract ambition alone.
- It creates a stronger base for pilots, references and category credibility as the company scales.

AIX ALEPH is led by Tamim Ahzami and Daniela Elisabeth Maria Ahzami.

At pre-seed stage, disciplined product execution, operational continuity and clear company ownership matter more than decorative headcount.

Tamim Ahzami

Founder and product lead, driving platform direction, investor narrative and hands-on execution across the core system.

Daniela Elisabeth Maria Ahzami

Managing director within the operating company structure, supporting organizational continuity, legal framework and business

Management posture

The company is being built with capital discipline, infrastructure seriousness and a clear path toward the first

Current management team

- Tamim Ahzami leads product, platform direction, fundraising narrative and hands-on execution of the current software stack.
- Daniela Elisabeth Maria Ahzami anchors the organizational and operating-company side of AIX ALEPH and supports structural continuity as the company grows.

What this team has already done

- Live deployment, investor funnel, protected access, demo path and core operational product surfaces are already in place.
- AIX ALEPH is being built with a serious company posture rather than a lightweight prototype mindset.

What the round enables on team build-out

- Use early capital to add focused engineering and operator-facing execution capacity around the current management base.
- Build a credible German and later European infrastructure software company with real referenceability rather than premature org-chart inflation.

We are opening the pre-seed round to accelerate pilots, product depth and trust readiness.

The goal is not undisciplined expansion, but faster conversion from product readiness into referenceable operator value.

Use of capital

Product depth, pilot delivery, compliance and security execution, plus white-label readiness.

Round structure

Exact target size and instrument are shared in qualified follow-up conversations.

What unlocks next

Design partners, first pilots, operational references and a stronger enterprise motion.

12-18 month objectives

- Secure pilot and design-partner deployments with operators that reflect real infrastructure complexity.
- Convert those deployments into referenceable product and operations proof.
- Deepen charging, governance, reporting and enterprise-facing white-label capabilities.

What investors receive next

- Investor brief, operational proof pack, guided intro path and curated demo access.
- Qualified conversations can expand into architecture, security and pilot-diligence material.

AIX ALEPH is built for serious operators, not demo theatre.

We are looking for qualified investors and strategic partners who understand why infrastructure software and trust matter in electric mobility.

The investment case

- AIX ALEPH addresses a real infrastructure bottleneck emerging from EV adoption, charging complexity and operator trust requirements.
- The product is already live and shows founder-led execution discipline before scale spending.
- The next milestone is to turn this foundation into pilots, references and a repeatable enterprise motion.

The next step

- Request the proof pack, guided demo access and a short intro conversation.
- Qualified follow-ups can include product walkthrough, technical diligence and round discussion.
- Investor path: aixaleph.com/contact?plan=enterprise&intent=investor